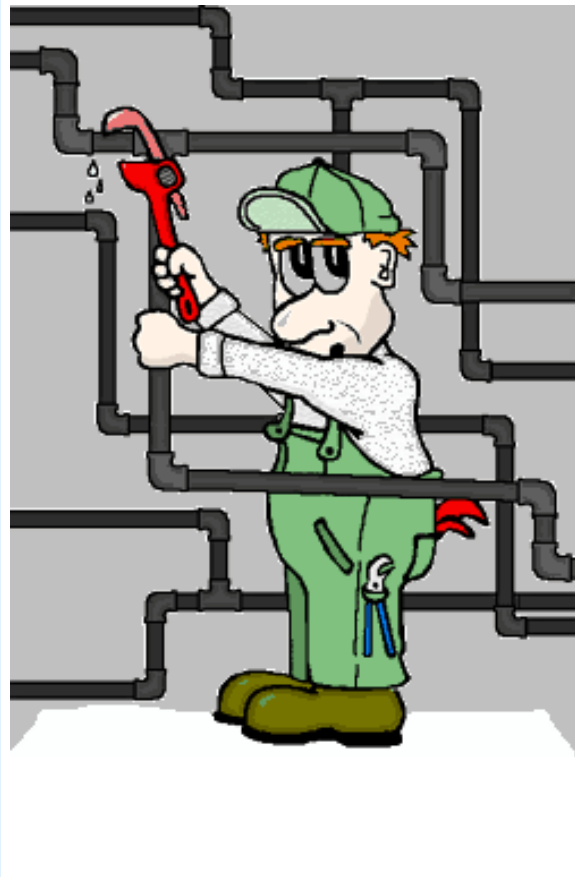


## Payment for “Services Rendered” -- Not Always What It Seems !!



One day this large apartment building sprung a leak in the main water system in the basement.

Try as he would, the building maintenance supervisor **COULD NOT** locate the leak, and the basement continued to fill with water. Finally, in desperation, he decided to call in a plumbing expert of some renown

Finally, the plumber arrived, looked the situation over for about five minutes, went over to one of the **MANY** valves in the basement, and turned it. Miraculously, the flowing water stopped. He then proceeded to tell the building supervisor where and how he could do a permanent repair job on the leak. The supervisor lavishly thanked the plumber for his outstanding assistance.

About a week later, the supervisor received a bill from the plumber for *“Services Rendered”*. When he opened it, the supervisor was outraged. **The bill was for \$1,000 !!** He immediately got on the phone to the plumber and began to give the plumber a *“Piece of his mind”*. “What do you mean sending me a bill for \$1000.00 ?? You came here from your office 10 minutes down the street, looked the situation over for about five minutes, turned off a valve, and then spent another ten minutes telling **ME** how to complete the repair!!”

“I see”, replied the Master Plumber. “However, you called me because **YOU** could not find the problem -- Is that not correct ?? Well, \$100 is for the actual **TIME** spent on the call. The other \$900.00 is for knowing **WHERE** to find the valve !!”